

5 days

# Leadership and Management in International Development

Reach your potential

This training course is dedicated to helping you become an efficient and successful manager so that you can more efficiently influence and coordinate action with others. During the five days, you put into practice all the theories that are covered, making it an incredibly practical course.

If you attend this training and later attend our MEAL 10-day course (within a 12-month period), you will receive our Certificate in International Development Management.

## Why choose this training course

Whether you are a new or experienced manager, this course is for you if you either manage or lead a team, projects, programme, functional area or relate to varied stakeholders. We cover globally recognised management and leadership theories, tools and techniques and adapt them to your needs, putting each one into practice. You get to network and learn with others in the development sector, exercise new knowledge and skills on topics including influence, motivation, and power analysis. Finally, you leave the training course with a clear plan of how to apply what you have learnt directly to your work.

## What you will learn

Through a mix of interactive facilitation, experiential activity and coaching you will learn how to:

- Leverage your natural ability to lead and prioritise demands
- Understand your learning and leadership preferences and how to adapt them to others' needs
- Analyse your network and prepare for those new conversations that will make a difference
- Give and receive feedback
- Reflect on your own leadership style and presence



## Daily Course Objectives

Subject to change to reflect participants' needs

### Day 1: Setting yourself up for success

- The differences between leading and managing
- Identify and prioritise demands – what is realistic?
- Identify leadership styles

### Day 2: Understanding the power of your relationships and the nature of motivation

- Stakeholder and network mapping
- Examine motivation
- Understand what motivates you and your network

### Day 3: Developing individual and team performance

- Linking motivation to skill
- Holding conversations that matter
- The art of feedback

### Day 4: What makes teams effective

- Understanding the nature of teams
- Characteristics of effective teams and team leaders

### Day 5: Leading into the future

- Examining power relations
- Exploring leadership presence
- Action planning

How long: 5 days

Tuition cost: £2800

For the latest course dates, locations and booking deadlines please see our website or get in touch.

And for help and advice with planning your in-house training or consultancy needs contact us to set up an online meeting with one of our team.

“ A fantastic week, with great trainers, top level. I learned a lot, even after 8 years of management and different management and leadership training. The best training I have ever participated in. ”

Alexandre  
Reymond, Head of  
Finance & HR,  
Welthungerhilfe

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